



MINES & BUSINESS

A WINDOW FOR OPPORTUNITIES

ABC of NMA Business roundtables



**NATIONAL MINING
AGENCY**

HOW ARE NMA BUSINESS ROUNDTABLES ORIGINATED?

The National Mining Agency (NMA) organizes business roundtables given the need to have an instrument that facilitates bringing closer minerals national supply and mining projects to national and international demand.

WHAT ARE THE BUSINESS ROUNDTABLES?

They are commercial meetings organized by the NMA that allow interested parties to establish contacts and promote business.

The objective is to facilitate the relationship between producers with mining projects in Colombia (suppliers) and potential markets (investors or buyers) at national and international level, to identify new mineral commercialization opportunities and / or investment in Colombia projects.

WICH IS THE METHODOLOGY OF THE NMA BUSINESS ROUNDTABLES?

Each event consists
of three moments:

• Preparation

>Identification of potential offer and analysis of mining projects and / or owners, through

-Validation that the project and / or owner is up to date with compliance with technical, environmental, and mining safety obligations.

-Contact with the projects and / or owners to present the initiative and find out their interest in participating in the event.

>Analysis of the potential market, identification of potential clients or investors and their invitation.

• Event

• **First session:** A round of presentations is carried out by projects and/or owners, under the same conditions and presentation time.

• **Second Session:** It corresponds to 1-to-1 meetings that are scheduled at the end of the presentation session by request of potential clients.

• Follow up

• After the event, the NMA follows up with the parties and offers support if required, in accordance with the entity's competencies.

WHO ARE THE BUSINESS ROUNDTABLES AIMED AT?

Business roundtables are aimed at national and foreign clients and investors who want to learn about the offer of mining projects in Colombia, and are interested in making investments or buying minerals.

WHO PARTICIPATES IN THE BUSINESS ROUNDTABLES?

- **Presenters:**

Natural or legal persons who have a current mining title or exploitation prerogative, who are up to date with their technical, environmental, and mining safety obligations.

- **Investors:**

National or international persons or companies that wish to invest in mining projects in Colombia.

- **Buyers:**

National or international persons or companies with a main interest in the purchase of minerals produced in Colombia.

HISTORY

The ANM business rounds began in 2020 with and have been positioning themselves among existing and new markets worldwide. To date we have organized 12 business round tables of distinctive minerals as Coal, Gold, and other precious metals, Copper and Emeralds. This promotion strategy has become a window for opportunities to all type of mining including small and medium-size mining.

For 2022 we have planed another 8 business round tables to keep facilitating contacts between offer and demand for them to develop future businesses in private way and for benefit of the regions and country.

PROGRESS IN NUMBERS

12 BUSINESS
ROUND TABLES

Minerals:

Coal (Thermal, Metallurgical, Anthracite and Coke) Gold, and other precious metals, Copper and Emeralds

Presentation of

58 mining projects
in Colombia

95 1 to 1
meetings

Participation of

+57 potential investors
and / or buyers

Participation of representatives from

27 Countries

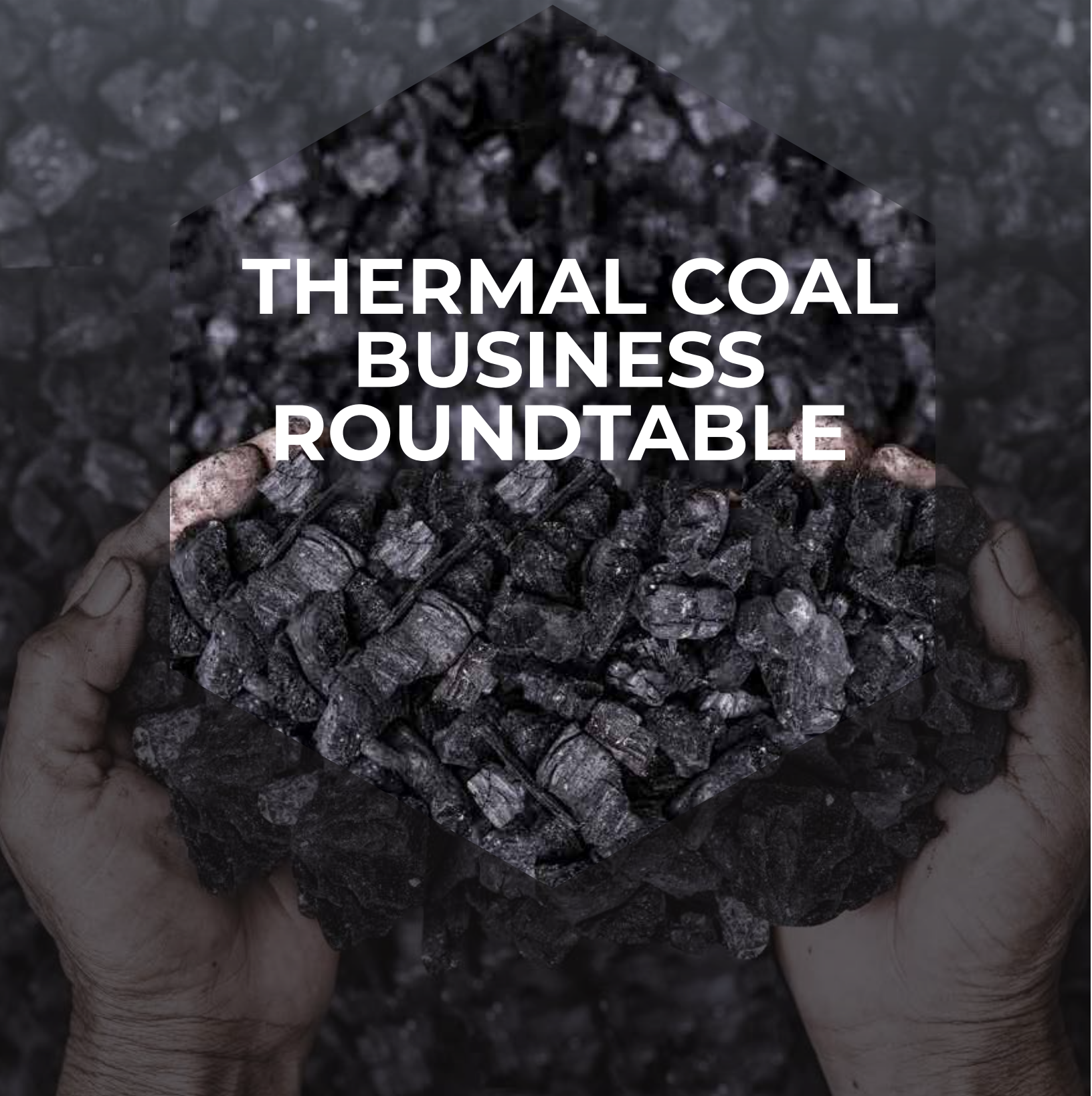
Australia, Brazil, Canada, Chile, China, Colombia, South Korea, France, India, Japan, Mexico, Panama, Peru, Poland, Singapore, Sweden, Turkey, U.K, United States, Vietnam, Czechia, Switzerland, United Arab Emirates, Italy, Dominican Republic, Ecuador and Spain.



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THERMAL COAL BUSINESS ROUNDTABLE



OBJECTIVE

To Present Thermal Coal mining projects, which allows buyers of these minerals to know the quality, the characteristics of the offer and to identify contacts of interest for business development. On the other hand, to present to investors the quality of the deposits and the performance of the mining projects that are in search of investment for the growth of their operations.

TARGET AUDIENCE

National and foreign people and companies interested in purchasing Thermal Coal as well as investors interested in developing businesses with small and medium-scale mining companies in the country.

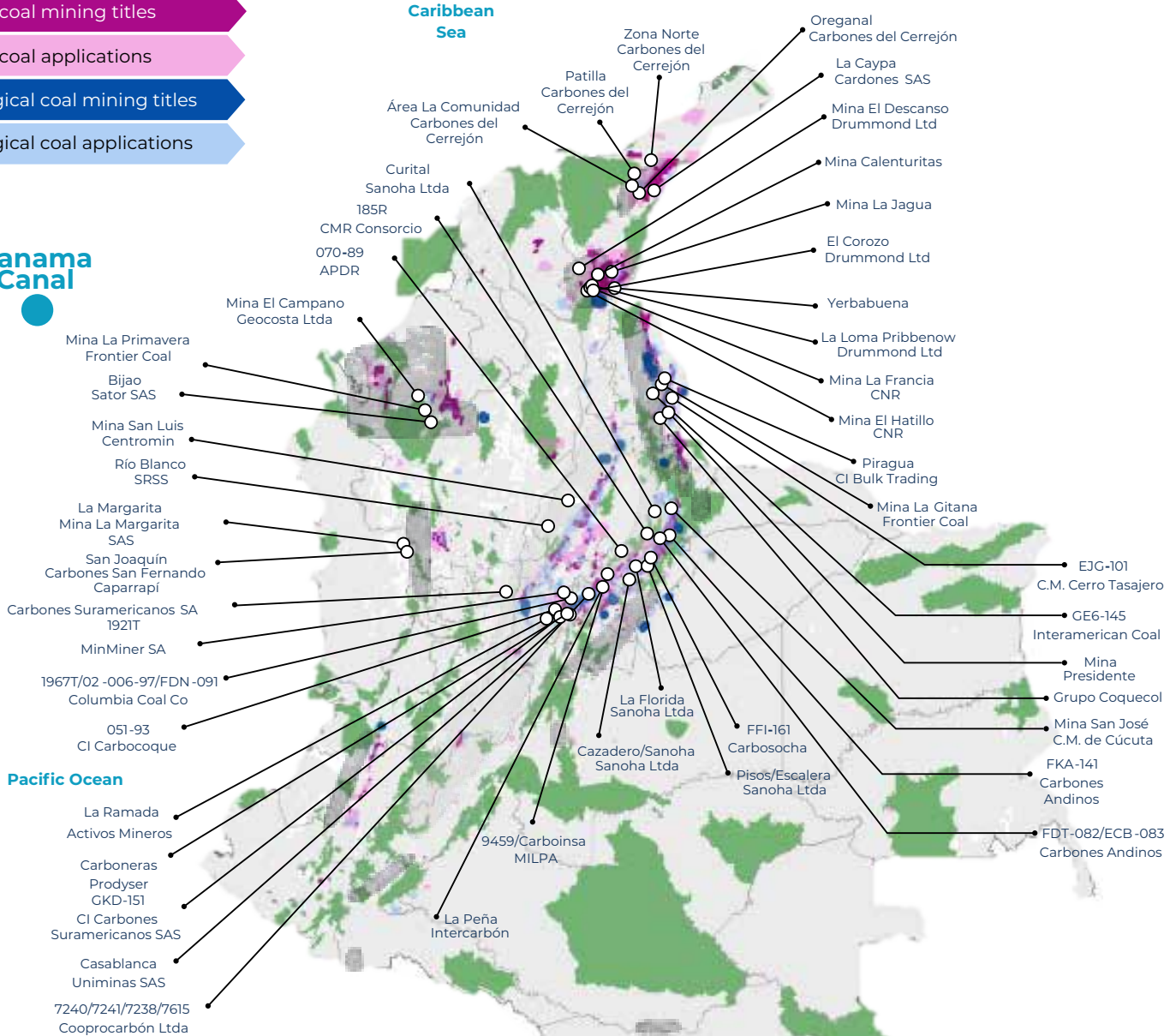
COAL MINING POTENTIAL

Colombia is the world's fifth largest exporter of coal with low ash content and low sulfur dioxide emissions and one of the largest coal proved reserves of anthracitic and bituminous coal in Latin America with a share of 46.6% (4,554 million tons)*.

*Bp Statistical Review of World Energy June 2021.

Potential Areas

- Main projects in exploitation
- Thermal coal mining titles
- Thermal coal applications
- Metallurgical coal mining titles
- Metallurgical coal applications



Measured Resources: 4,763.48

Indicates Resources: 5,763.99

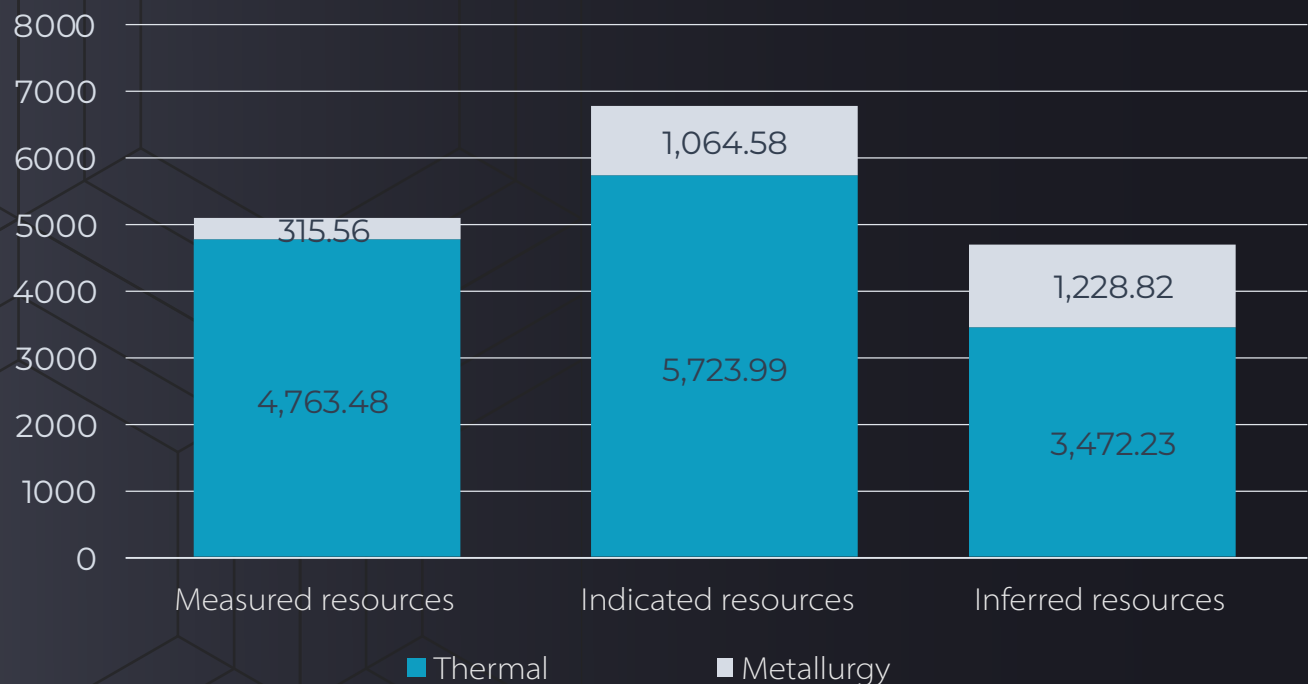
Production 2019: 85.3 Mton

Production 2020: 53.3 Mton

Preliminary production 2021: 51.5 Mton

COAL MINERAL RESOURCES AND RESERVES

Mineral resources and reserves included in the Colombia's Coal Potential map 2016 of the Colombian Geological Survey (Mton).



EVENT DATA SHEET

Event name:

THE THERMAL COAL BUSINESS ROUND
TABLE

Format:

virtual

Date:

April 27th, 2022

International event**•Session 1**

Session 1

This session will have one room, where mining projects will be presented that are interested in linking investors or accessing capital to enhance their projects.

•Session 2

Meetings 1 to 1, which will be scheduled after the event, according to the requests of the participants, sending the meeting request to promocion@anm.gov.co.



NATIONAL MINING AGENCY

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promocion@anm.gov.co



El futuro
es de todos

Gobierno
de Colombia



El futuro
es de todos

Minenergía